



## Abellio's sustainable door-to-door Approach

SPT Sustainable Travel group meeting



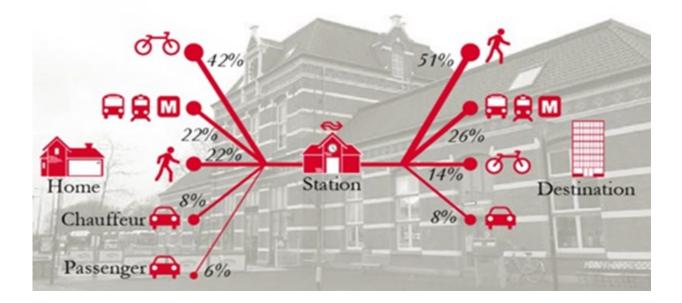
John Dietz, December 16, 2014

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#### Abellio's response to Scotland's ambitions

- A number of concepts developed by NS for the Dutch railway have a strong fit both with TS's aspirations for the new ScotRail franchise and with the national vision of Scottish Government.
- transport integration, active travel, cycling
- multi-modal smart card and
- station design and development, fixing the link

#### **Transport Integration in the Netherlands**



### Transport Integration - Fixing the Link



#### The Dutch OV Chipkaart

- We were the first transport operator to deliver a world class national multi-modal multi-operator Smartcard scheme in collaboration with competitors. This is what we will bring to Scotland.
- As of July this year, there are 14 million OV-Chip users in the Netherlands out of a total population of 16m; there
  are almost 3 m Smartcard journeys per week on the public transport network; and over 80% of journeys on
  Dutch railways are now on Smartcard (the rest is 2d-barcode and (disposable) single use chipcards.



#### Our ambitions for ScotRail

- During the period of the new ScotRail franchise we will target a 10% increase in sustainable access and egress to and from the rail network.
- For this to be possible, customers and potential customers will have to be confident that the public transport network is sufficiently integrated to respond to their needs.
- Also customers will need to have confidence that they can leave their bike at a secure and convenient location and that they will be able to hire bikes to make onward journeys from their destination stations.
- Our philosophy for operating ScotRail will be to span the entire journey from initially finding out about travel options, right through to the successful completion of onward connections, by whatever transport mode.

#### **Commuter Ticketing**

#### Flexibility

- We will introduce SMART ticketing products to make commuting more flexible, these are mainly around generating more flexibility for the consumer
- The key ones are a flex carnet allowing passengers who travel more, to get a discount. We will also have several offpeak products which will encourage commuting during the off peak. Still work in progress.....

#### Sustainability

• In addition through our sustainable travel plans we will give commuter discounts to organisations who wish to incentivise sustainable travel. Usually 10% discount

#### Employability

• We also have several back to work schemes around providing free travel for job interviews and once a job has been secured a free season ticket for a period

#### **Transport Integration in Scotland**



### Sustainable transport integration

- Cycle storage facilities at stations; + 3,500 spaces
- Bike&Go cycle hire; 10 25 stations
- Cycle promotion campaigns in partnership with stakeholders
- · Electric charging points at station car parks
- 15% discount for LEVs at station car parks
- Priority spaces for car club members (Car Plus)
- Cab&Go; 40 stations
- Joint marketing with Edinburgh tram (airport travel, Bike&Go)
- Bus&Go; timetable and information integration

### **Cycle Innovation Plan**

#### Highlights:

- New cycle experiences at stations: Cyclepoints, Cycleparks+, cycleparks; in total + 3,500 spaces
- Bike&Go cycle hire scheme
- Cycle friendly station of the year award and annual Scottish-Dutch cycling conference
- Partnership working with local councils, cycling Scotland, etc
- Cycling is smart campaign to promote 'functional' cycling
- On-board cycling facilities (new/refurbished trains, HSTs)
- Smart card for secure cycle storage and bike hire
- Employment schemes for cyclepoints and cycleparks
- Rewards scheme for motorists switching to cycling
- Employee cycle scheme toolkit
- etc

#### New cycle facilities

Category	Level	Stations
cycle point	premium security parking free parking in tiered racks staffed facility (provided by commercial partner) retail and maintenance Bike & Go Hire service general cycling advice	Category 1 stations: Glasgow Central, Edinburgh Waverley, Stirling
	secure compound parking key-fob or biometric access free air pumps and spares free parking in tiered racks CCTV coverage of all areas option for Bike & Go hire	Category 1 stations: Dundee, Inverness, Aberdeen, Perth, Glasgow Queen Street
cyclepark	open access parking, either two-tier racks or Sheffield stands cycle racks covered wherever feasible CCTV coverage	First phase: 39 stations

### Cyclepoint



### Cyclepark



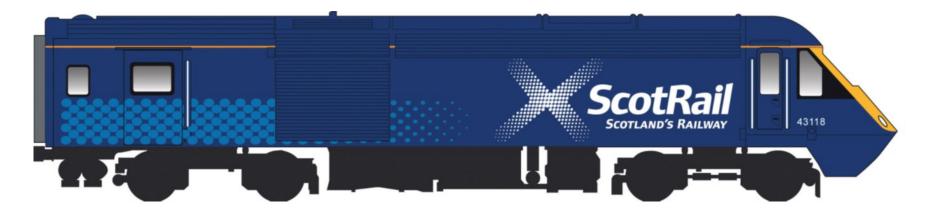
#### Bike&Go



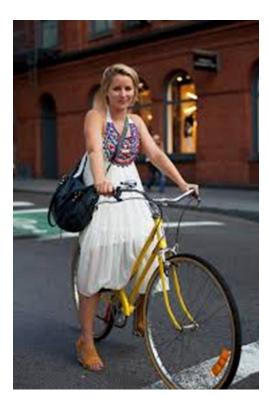
#### Bikes on trains

#### greater off-peak cycle capacity on trains:

All trains will have at least 2 dedicated cycle spaces; all new and refurbished trains will additionally have multi-functional areas, creating space for seating, prams, wheelchairs as well as cycles. Reservation in advance through our 'journey companion' in line with ticket purchase, with information on whether a particular train has spare capacity.



### Cycling is smart





# Thank you



