

30 July 2025

Dear Spokes

Cadi Couriers would like to offer our gratitude to Spokes for their financial assistance towards cargo bike purchases. With a generous grant of £1000 from Spokes, Cadi Couriers were able to purchase a second cargo bike in April 2025. We are a new cargo bike logistics firm, started in February 2025 by two former Zedify couriers. Our aim is to prove that commercial deliveries via cargo bike are financially viable, while also providing a good, reliable income for couriers.

The purchase of an ex-Zedify Urban Arrow Cargo XL via Gabriel Revelli allowed both of us to carry out deliveries simultaneously for the first time, which significantly increased our capacity to handle surges in demand. It complements very well our first cargo bike, which has a much higher load capacity, but is much more sensitive to poor road surfaces and setts. Our Urban Arrow handles rough surfaces much more smoothly, which is better for delicate cargoes, and also much appreciated by its riders! This capability is particularly useful for one of our earliest customers, a caterer that makes a range of meals, some of which are very delicately and precisely arranged. Our new bike gets frequent use, with an average distance between 50 and 100 miles travelled in a typical week, and we are just getting started.

The extra capacity and flexibility of the new bike has also given us the confidence to explore new ideas to use cargo bikes to satisfy the needs of local businesses and further reduce the need for, and number of, traditional commercial motor vehicles on Edinburgh's streets. We hope to continue to demonstrate to new sectors and businesses the utility of cargo bikes for commercial logistics in future.

Once again, thank you for your contribution towards growing our fleet with a high quality cargo bike.

We have attached photos with this report.

Yours sincerely

Cadi Couriers
<https://cadi.scot>